

TONNELLERIE RADOUX USA 2011 PRICE LIST

2011

EARLY ORDER DISCOUNT: \$5 (or 5 Euro if Euro order) discount for orders placed by May 1, 2011

AMERICAN OAK		DESCRIPTION	CAPACITY	Barrel Pricing			
				1-9 Brls	10-49 Brls	50-149 Brls	150+ Brls
MISSOURI OAK	Bordeaux/Burgundy Export	225L/228L	\$ 390	\$ 385	\$ 380	\$ 375	
	Fits Standard Rack	265L	\$ 405	\$ 400	\$ 395	\$ 390	
	Popular in Australia!	300L	\$ 440	\$ 435	\$ 430	\$ 425	
MINNESOTA OAK	Bordeaux/Burgundy Export	225L/228L	\$ 395	\$ 390	\$ 385	\$ 380	
	Fits Standard Rack	265L	\$ 410	\$ 405	\$ 400	\$ 395	
36 MONTH MINNESOTA OAK	Thin Stave Bordeaux Export	225L	\$ 425	\$ 420	\$ 415	\$ 410	
APPALACHIAN OAK	Bordeaux/Burgundy Export	225L/228L	\$ 405	\$ 400	\$ 395	\$ 390	
	Fits Standard Rack	265L	\$ 420	\$ 415	\$ 410	\$ 405	
36 MONTH APPALACHIAN OAK	Thin Stave Bordeaux Export	225L	\$ 435	\$ 430	\$ 425	\$ 420	
HYBRID BARREL American Oak Bodies and French Oak Heads.	Bordeaux/Burgundy Export	225L/228L	\$ 460				
EASTERN EUROPEAN OAK		DESCRIPTION	CAPACITY	1-9 Brls	10-49 Brls	50-149 Brls	150+ Brls
EASTERN EUROPEAN OAK	Bordeaux/Burgundy Export	225L/228L	\$ 595	\$ 590	\$ 585	\$ 580	
	Fits Standard Rack	265L	\$ 615	\$ 610	\$ 605	\$ 600	
FRENCH OAK		DESCRIPTION	CAPACITY	1-9 Brls	10-49 Brls	50-149 Brls	150+ Brls
MEDIUM GRAIN SELECT (MGS)	Bordeaux/Burgundy Export	225L/228L	\$ 740	\$ 735	\$ 730	\$ 725	
	Fits Standard Rack	265L	\$ 760	\$ 755	\$ 750	\$ 745	
MIXED GRAIN SELECT 50% Tight Grain and 50% Medium Grain.	Bordeaux/Burgundy Export	225L/228L	€ 615	€ 605	€ 595	€ 585	
	Fits Standard Rack	265L	€ 635	€ 625	€ 615	€ 605	
TIGHT GRAIN SELECT (TGS)	Bordeaux/Burgundy Export	225L/228L	€ 700	€ 690	€ 680	€ 670	
	Fits Standard Rack	265L	€ 720	€ 710	€ 700	€ 690	
	Popular in Australia!	300L	€ 900				
US MADE TIGHT GRAIN SELECT (TGS)	Bordeaux/Burgundy Export	225L/228L	\$ 830				
	Fits Standard Rack	265L	\$ 850				
BLEND Limited Edition EXTRA TIGHT GRAIN	Bordeaux/Burgundy Export	225L/228L	€ 800				
	<i>Limited Quality Available. No Discounts Apply</i>						
X-BLEND Limited Edition	<i>Limited Quality Available. No Discounts Apply</i>		€ 1,200				

DISCOUNTS	(if paid within 30 days from invoicing)
EARLY ORDER DISCOUNT: \$5 (or Euro if Euro order) discount for orders placed by May 1, 2011	
2%: Increase your 2010 order by 20%	

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BARREL OPTIONS & UPGRADES

Silicon Bung	\$5
Chateau Ferre: 22mm Staves, Pine Board on Head	€ 10
Chateau Tradition: 22mm Staves, Pine Board on Head & 4 Chestnut Hoops	€ 25
Burgundy Tradition: 22mm Staves, Pine Board on Head & 8 Chestnut Hoops	€ 25
THIN-STAVE - all French, American and Eastern European barrels are available in thin stave at no extra charge.	

SMALL BARRELS	CAPACITY	PRICE
<i>No Discounts Apply</i>	20L/5 Gal	\$ 195
	30L/8 Gal	\$ 210
	50L/13.2 Gal	\$ 270
	110L/30 Gal	\$ 475

LARGE CAPACITY/PUNCHEONS	CAPACITY	PRICE
<i>No Discounts Apply</i>	350L	€ 1,015
	400L	€ 1,115
	500L	€ 1,335
	600L	€ 1,935

MISCELLANEOUS	CAPACITY	PRICE
Vinaigrier	10L	\$ 145
Vinaigrier	15L	\$ 150

No Discounts Apply

FERMENTERS		1 Ton/10HL	2 Tons/20 HL	3 Tons/30HL
Variable Capacity Oak Fermenter, tippable and maneuverable by forklift and are fitted with sealable "floating" lids.	Fiberglass Top	€ 5,050	€ 6,110	€ 7,110
	Stainless Steel Top	€ 6,850	€ 7,910	€ 9,010
<i>No Discounts Apply</i>	No Top	€ 4,650	€ 5,560	€ 6,460

CASKS AND UPRIGHT TANKS

Made to Order !

10-500 HL

Please call for a quote

TERMS

Multiple Container Pricing available, call us for details.

All pricing is quoted in either US Dollars or Euros.

General Conditions: FOB Radoux warehouse, Santa Rosa or American Canyon, CA.

Payment Terms: Net 30 days from departure of Radoux's warehouse with pre-approved terms.

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TOASTING STYLES

Classic Toast

Radoux's house toast that is known and loved the world over - a balanced contribution of structure and aromatic potential.

Evolution Toast

An extended finish in the toasting process creates a barrel that allows a wine to mature while maintaining a maximum amount of the fruit's natural character. Oak tannin and aromatic potential are lower than the Classic Toast.

Revelation Toast

Radoux has just developed the "Revelation" technique of toasting barrels. A particularly long toasting phase at moderate temperature produces low level toasting aromas and increased volume and fullness on the palate for the optimum respect of the fruit in your wine.

Red Wine Toast

An oxygen-starved fire creates a deep penetrating toast that is well suited for the extended aging of red wines.

White Wine Toast

More oxygen and a shorter toasting process produce a barrel that helps maintain the fresh characteristics of the finest white wines.

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TOASTING LEVELS

Light Toast

Pronounced tannin influence, adding structure to wines with a minimal influence of aromatic toasted notes

Medium Toast

Toasted oak aromas are well balanced with tannin potential - contributing other structure and sensorial complexity (vanilla, fresh baked bread, spice, sweetness and mouth-feel).

Medium Plus Toast

The apex of aromatic potential with a rich and complex sensorial contribution (pronounced vanilla, sweet chocolate, maple syrup, lactones and spice). Tannin potential is reduced but still present.

Heavy Toast

Less tannin, sweetness and vanilla, but a whole lot more of everything else (smoke, roasted coffee and dark chocolate).

Toasted Heads

Available at no extra charge

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